

24 October 2019

195 Lambton Quay
Private Bag 18-901
Wellington 6160
New Zealand

Matt Nippert
Matt.Nippert@nzme.co.nz

T +64 4 439 8000
F +64 4 472 9596

Ref no. OIA 26689

Dear Matt Nippert

I refer to your email of 26 August 2019 in which you request the following under the Official Information Act 1982 (OIA):

- "1) All correspondence - including but not limited to emails, meeting notes and reports - concerning the arrangement of, and discussion held at, the meeting between Lang Lin and minister Todd McClay in Beijing on July 12, 2017.*
- 2) A list of all meetings between minister McClay and Lang Lin, or members of his Rider Horse group (likely tagged as Inner Mongolia Rider Horse Industry NZ), in the 2014-2017 term.*
- 3) Any submissions or approaches made by Mr Lang, or agents of his Rider Horse group, to the Ministry concerning the export of horses to China in the 2014-2017 term."*

On 23 September 2019, we wrote to advise that, due to the necessity for further review and consultation, we were extending the time limit to respond to your request by 15 working days, to 14 October 2019.

On 14 October 2019, we wrote to advise that a decision had been made on your request, and that the material in scope was in the final stages of processing. We can now provide you with the information requested, and thank you for your patience.

For clarity, each of your questions is addressed individually below.

- 1) *All correspondence - including but not limited to emails, meeting notes and reports - concerning the arrangement of, and discussion held at, the meeting between Lang Lin and minister Todd McClay in Beijing on July 12, 2017.*

Attached are the documents and correspondence relevant to your request. Some portions of the material are withheld under the following sections of the OIA:

- 6(a): to avoid prejudicing security or defence of New Zealand or the international relations of the New Zealand Government;
- 9(2)(a): to protect individuals' privacy; and
- 9(2)(b)(ii): to avoid prejudice to the commercial position of another party.

- 2) *A list of all meetings between minister McClay and Lang Lin, or members of his Rider Horse group (likely tagged as Inner Mongolia Rider Horse Industry NZ), in the 2014-2017 term.*

A meeting was held between Chairman Lang Lin and Hon Todd McClay on 12 July 2016. The following Ministry officials attended:

- Chris Langley, Private Secretary to the Minister of Trade
- David Evans, Deputy Head of New Zealand Embassy

A reception was also held on 12 July 2016, attended by the Minister and Chairman Lang Lin, as well as various others including Chinese officials and stakeholders, Embassy staff, and representatives of the NZ Racing Board.

- 3) *Any submissions or approaches made by Mr Lang, or agents of his Rider Horse group, to the Ministry concerning the export of horses to China in the 2014-2017 term.*

No submissions or approaches were made to the Ministry.

Where the information has been withheld under section 9 of the OIA, no public interest in releasing the information has been identified that would be sufficient to override the reasons for withholding it.

Please note that this letter (with your personal details redacted) and enclosed documents may be published on the Ministry's website.

You have the right under section 28(3) of the OIA to seek a review of this response by the Ombudsman.

Yours sincerely



Wendy Adams
for Secretary of Foreign Affairs and Trade

Subject: Minister McClay meeting with Rider Horse Chairman
Location: Conference Room, Embassy
Start: Tue 12/07/2016 7:00 PM
End: Tue 12/07/2016 7:30 PM
Recurrence: (none)
Meeting Status: Accepted
Organizer: s9(2)(a)

Hi all,

This meeting request is being re-sent due to NZ attendee updates. Please mark your calendar for Minister McClay's meeting with Mr LANG Lin, Chairman and CEO of Rider Horse, at the Embassy conference room, 3-3.30pm on Tuesday 12 July.

Meeting with Mr LANG Lin, Chairman and CEO of Rider Horse

Venue

Conference Room, New Zealand Embassy

Rider Horse attendees

- LANG Lin, Chairman and CEO, Rider Horse
- s9(2)(a) Assistant to Chairman/CEO, Rider Horse TBC

NZ attendees

Minister
David Evans
Chris Langley
Liam Corkery
Erin Maher

Thanks,

s9(2)(a)

Hi all,

Please mark your calendar for Minister McClay's meeting with Mr LANG Ling, Chairman and CEO of Rider Horse, at the Embassy conference room, 3-3.30pm on Tuesday 12 July.

NZ attendees

Minister
David Evans
Chris Langley
Ivan Kinsella
Nicholas Clutterbuck

Rebekah, this is for your information only.

Thanks,

s9(2)(a)

From: Ivan Kinsella -BJS [mailto:Ivan.Kinsella@nzte.govt.nz]
Sent: Friday, July 08, 2016 11:40 AM
To: MAWSON, Rebekah (BEI)
Cc: SMITH, Roger (BEI); ALLEN, David (BEI); CLUTTERBUCK, Nicholas (BEI); s9(2)(a)
Subject: Meeting with Min McClay pm of 12 July and Rider Horse Chairman

Sure. Sounds good.

From: MAWSON, Rebekah (BEI) [mailto:Rebekah.Mawson@mfat.govt.nz]
Sent: Friday, 8 July 2016 11:35 AM
To: Ivan Kinsella -BJS <Ivan.Kinsella@nzte.govt.nz>
Cc: SMITH, Roger (BEI) <Roger.Smith@mfat.govt.nz>; ALLEN, David (BEI) <David.Allen@mfat.govt.nz>; CLUTTERBUCK, Nicholas (BEI) <Nicholas.Clutterbuck@mfat.govt.nz>; s9(2)(a)
Subject: FW: Rider Horse

Hi Ivan

MOT has accepted a meeting with Mr Lang, Chairman and CEO Rider Horse for 12 July 3-3.30pm. Mr Lang is a large investor in NZ (please see Roger's email below).

Ambassador and Roger Smith will not be able to attend the meeting (to be held at NZ Embassy). DHOM and Nicholas Clutterbuck will attend with the Minister. We wondered if you would also like to attend on the NZ side given the size of Mr Lang's investments in NZ.

Could you please let me know if you will attend.

Thanks,
Rebekah

From: SMITH, Roger (BEI)
Sent: Thursday, 7 July 2016 11:35 a.m.
To: MAWSON, Rebekah (BEI)
Cc: ALLEN, David (BEI); KIM, Graci (BEI)
Subject: Rider Horse

Rebekah

As discussed Mr. LANG Ling, Chairman and CEO of Rider Horse is hosting a major 3 day racing carnival at his new track in Inner Mongolia over the coming weekend. On Sunday all races are sponsored by NZ interest with a total prize money of 1.4 million rmb.

We have 58 NZers associated with the racing industry traveling from NZ to Inner Mongolia to attend the event, including the NZ Racing Board and various stud farms etc.

Mr Lang is looking to travel to Beijing on Tuesday the 12th with the purpose of meeting with the Ambassador in the afternoon to update him on Rider Horses NZ strategy. The timing he has proposed clashes with our bilateral meeting with MOA and the China Horse Association and we are hoping he will attend the Equine event that evening being hosted by MoT. Due to Mr Lang's importance to the NZ industry and his significant ongoing investments in NZ (that is welcomed by NZ industry) we believe it would be useful if he could meet directly with MoT. We have suggested a pull aside at the reception and while that is easiest for logistics, we think Mr Lang would prefer a separate meeting with MoT. Timing would be around 3 pm on Tuesday 12th.

Can you please check with Wellington and advise

1/ Is MoT willing to meet with Mr Lang

2/ If willing to meet what are the chances of a 30 minute sit down at the Embassy on the afternoon of the 12th or a formal pull aside at the reception.

Attached is a brief on Rider Horse prepared last year by NZTE. Since then [s9(2)(b)(ii)]

[s9(2)(b)(ii)] he has become well known in NZ Racing circles and a big spender at Karaka sales, he is also the owner of Mongolian Khan (In 2015 he won the New Zealand Derby before going on to win the Australian Derby becoming the first horse to complete the double in 29 years. He also won the Caulfield Cup and was named Horse of the Year in 2015).

[s6(a), s9(2)(b)(ii)]

Roger



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From: s9(2)(a) @nzte.govt.nz>
Sent: Tuesday, 12 July 2016 8:59 PM
To: EVANS, David (LON); BENNET, Dawn (AUS); Liam Corkery -BJS; CLUTTERBUCK, Nicholas (ISED)
Cc: MAHER, Erin (BEI); SMITH, Roger (BEI)
Subject: Minister McClay's meeting with Chairman LANG Lin in Beijing

Follow Up Flag: Follow up
Flag Status: Completed

Hi David

Below notes for today's meeting and please add more or amend it freely.

Date: 12/07/2016
Minister Todd McClay
Private Secretary Chris Langley
Deputy Head of NZ Embassy David Evans
NZTE Beijing s9(2)(a)
Chairman LANG Lin of Rider Horse
Chairman's PA s9(2)(a) of Rider Horse

s6(a), s9(2)(b)(ii) Rider Horse has established branch office in Auckland and s6(a), s9(2)(b)(ii)

2. Improve the horse breeding industry in NZ: Overseas have bought more better NZ horses to sending to abroad, s6(a), s9(2)(b)(ii)

4. Live broadcasting China racing: NZ Trackside did the live broadcasting of NZ Bloodstock sponsored racing back to NZ last weekend which is first time for Chinese horse racing industry. s6(a), s9(2)(b)(ii)

s9(2)(a), s6(a)

Minister asked Mr Lang any obstacle or challenges of doing business in NZ, Mr Lang said that so far so good s6(a), s9(2)(b)(ii)

Cheers, s9(2)(a)

s9(2)(a)

W nzte.govt.nz

W newzealand.com/business

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新西兰大使馆

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand business grow into international markets.

-----Original Message-----

From: EVANS, David (BEI) [mailto:David.Evans@mfat.govt.nz]
Sent: Tuesday, 12 July 2016 2:03 PM
To: s9(2)(a) @nzte.govt.nz; BENNET, Dawn (BEI) <Dawn.Bennet@mfat.govt.nz>; Liam Corkery - BJS <Liam.Corkery@nzte.govt.nz>; CLUTTERBUCK, Nicholas (BEI) <Nicholas.Clutterbuck@mfat.govt.nz>
Cc: MAHER, Erin (BEI) <erin.maher@mfat.govt.nz>; SMITH, Roger (BEI) <Roger.Smith@mfat.govt.nz>
Subject: RE: Rider Horse meeting --St Regis confirmed

Great see you at 220

-----Original Message-----

From: s9(2)(a) @nzte.govt.nz
Sent: Tuesday, 12 July 2016 2:02 p.m.
To: EVANS, David (BEI); BENNET, Dawn (BEI); Liam Corkery - BJS; CLUTTERBUCK, Nicholas (BEI)
Cc: MAHER, Erin (BEI); SMITH, Roger (BEI)
Subject: RE: Rider Horse meeting --St Regis confirmed

Hi David

s9(2)(a) just told me that you and I will depart Embassy at 2:20pm with car 063.
See you soon

s9(2)(a)

-----Original Message-----

From: EVANS, David (BEI) [mailto:David.Evans@mfat.govt.nz]
Sent: Tuesday, 12 July 2016 1:01 PM
To: BENNET, Dawn (BEI) <Dawn.Bennet@mfat.govt.nz>; s9(2)(a) @nzte.govt.nz; Liam Corkery - BJS <Liam.Corkery@nzte.govt.nz>; CLUTTERBUCK, Nicholas (BEI) <Nicholas.Clutterbuck@mfat.govt.nz>
Cc: MAHER, Erin (BEI) <erin.maher@mfat.govt.nz>; SMITH, Roger (BEI) <Roger.Smith@mfat.govt.nz>
Subject: RE: Rider Horse meeting --St Regis confirmed

Great thanks

-----Original Message-----

From: BENNET, Dawn (BEI)
Sent: Tuesday, 12 July 2016 12:58 p.m.
To: s9(2)(a) EVANS, David (BEI); CLUTTERBUCK, Nicholas (BEI)

Cc: MAHER, Erin (BEI); SMITH, Roger (BEI)
Subject: RE: Rider Horse meeting --St Regis confirmed

Thanks [s9(2)(a)] I will wechat the news to [s9(2)(a)] although Nicholas is also with the Minister right now and so will also get the news from this message below.

Dawn Bennet
Counsellor (Trade/Economic)
New Zealand Embassy Beijing | Manatū Aorere

T [s9(2)(a)]

E dawn.bennet@mfat.govt.nz

-----Original Message-----

From: [s9(2)(a)] @nzte.govt.nz]
Sent: Tuesday, 12 July 2016 12:56 p.m.
To: Liam Corkery -BJS; EVANS, David (BEI); CLUTTERBUCK, Nicholas (BEI)
Cc: MAHER, Erin (BEI); BENNET, Dawn (BEI); SMITH, Roger (BEI)
Subject: RE: Rider Horse meeting --St Regis confirmed

Yes, Mr Lang and [s9(2)(a)] (PA and interpreter) just landed in Beijing T3 and they are happy to meet the Minister at the St Regis hotel.

David, I'll come with you to St Regis and I'll meet them in the hotel lobby before 3pm and bring them to the meeting.
Cheers, [s9(2)(a)]

[s9(2)(a)]

W nzte.govt.nz
W newzealand.com/business

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新西兰贸易发展局

新西兰大使馆

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand business grow into international markets.

-----Original Message-----
From: Liam Corkery -BJS

Sent: Tuesday, 12 July 2016 12:37 PM

To: EVANS, David (BEI) <David.Evans@mfat.govt.nz>; CLUTTERBUCK, Nicholas (BEI)

<Nicholas.Clutterbuck@mfat.govt.nz>

Cc: MAHER, Erin (BEI) <erin.maher@mfat.govt.nz>; BENNET, Dawn (BEI) <Dawn.Bennet@mfat.govt.nz>; s9(2)(a) @nzte.govt.nz>

Subject: RE: Rider Horse meeting

s9(2)(a)

Yes s9(2)(a) is happy to join and she can travel with you David. ETD 2pm?

s9(2)(a) is also trying to contact Mr Lang to let him know the change of location, but we think he is flying to Beijing at the moment so she hasn't had a confirmation yet.

-----Original Message-----

From: EVANS, David (BEI) [mailto:David.Evans@mfat.govt.nz]

Sent: Tuesday, 12 July 2016 12:29 PM

To: CLUTTERBUCK, Nicholas (BEI) <Nicholas.Clutterbuck@mfat.govt.nz>

Cc: MAHER, Erin (BEI) <erin.maher@mfat.govt.nz>; Liam Corkery -BJS <Liam.Corkery@nzte.govt.nz>; BENNET, Dawn (BEI) <Dawn.Bennet@mfat.govt.nz>

Subject: RE: Rider Horse meeting

Noted thanks. In the circumstances, I'm fine if s9(2)(a) attends and interprets for the meeting if that works for everyone, as it would be good to have some NZTE representation. This could be explained to s9(2)(a) in terms of needing NZTE representation given the more limited numbers. Will she come down with me in 063?

-----Original Message-----

From: CLUTTERBUCK, Nicholas (BEI)

Sent: Tuesday, 12 July 2016 11:57 a.m.

To: EVANS, David (BEI)

Cc: MAHER, Erin (BEI); 'liam.corkery@nzte.govt.nz'; BENNET, Dawn (BEI)

Subject: Rider Horse meeting

Importance: High

Hi David, Liam and Erin

Arrangements for this afternoon's meeting have changed. The minister has requested it move to his suite at the St Regis. This puts a limit on numbers to six. Two will be attending from their side, on our side how does the following sound?

Minister

Langley

DHOM

s9(2)(a)

David, this means we won't have a note-taker in the meeting so perhaps we could have a follow-up chat later in the week.

Let me know how this sounds so we can proceed with arrangements.

David - we have booked 063 to take you from the Embassy at 1420.

Thanks all

Nicholas

Nicholas Clutterbuck
Second Secretary (Trade and Economic)
New Zealand Embassy in Beijing
Tel. [s9(2)(a)]
Mob. [s9(2)(a)]

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From: BEIJING
Sent: Friday, 19 August 2016 4:53 p.m.
To: NAD
Cc: ...CHINA POSTS; ECO; TND; CEO; DCE; DS AAG; DS TEG; FM.P/S Trade; FM.P/S MFA; FM.DPMC (FPA); FM.MBIE Formal Messages (Seemail); FM.MPI (Seemail); FM.NAB (Seemail); FM.NZTE (Seemail); FM.Reserve Bank NZ; FM.Treasury (Seemail); COMS Handling
Subject: FORMAL MESSAGE: Minister of Trade's visit to China 7 - 12 July 2016: bilateral elements

OIA 26689: This section and pages 2-5 in full are out of scope

OUT OF SCOPE

Racing sector: New Zealand Racing Board reception at the New Zealand Residence

29 Finally, McClay attended an official reception with a visiting delegation from the New Zealand Racing Board. On the Chinese side, this function was well attended by Chinese businesspeople as well as members of the Chinese bureaucracy in fields related to horse racing. Before the function, McClay had a meeting with Mr Lang Lin, Chairman of Rider Horse, a significant investor in the New Zealand horse racing sector. s6(a), s9(2)(b)(ii)

Rider Horse has a range of interests in New Zealand that includes owning the New Zealand and Australian derby winner Mongolian Khan, s6(a), s9(2)(b)(ii)

Zealand media interest in Mr Lang and Rider Horse: see link.

There has been subsequent New

OIA 26689: The remainder of this email thread is out of scope

From: MAWSON, Rebekah (GZH)
Sent: Friday, 8 July 2016 4:18 PM
To: SMITH, Roger (BEI); Ivan Kinsella -BJS
Cc: CLUTTERBUCK, Nicholas (ISED)
Subject: RE: Rider Horse

Good point.

Ivan – could you please talk with Liam and let me know if he would also be interested in attending?

Please keep in touch with Nicholas about this as I won't be here next week.

Nicholas – please discuss the attendees list with David Evans on Monday. I think we might have too many numbers on the NZ side.

Roger – is Erin primed to write a file note of the meeting? This will be particularly important if Nicholas can't attend because of the numbers.

Thanks,
Rebekah

From: SMITH, Roger (BEI)
Sent: Friday, 8 July 2016 12:12 p.m.
To: MAWSON, Rebekah (BEI); Ivan Kinsella -BJS
Cc: CLUTTERBUCK, Nicholas (BEI)
Subject: RE: Rider Horse

Just a thought, Liam is not part of the MOA meeting and will have attended the Racing Carnival with Mr Lang so it would be useful to have him there as well if that's OK with the Minister

OUT OF SCOPE

Released under the Official Information Act

From: SMITH, Roger (BEI)
Sent: Friday, 8 July 2016 1:15 p.m.
To: KIM, Graci (BEI); MAWSON, Rebekah (BEI); MAHER, Erin (BEI); ALLEN, David (BEI)
Cc: Liam Corkery -BJS (Liam.Corkery@nzte.govt.nz); Ivan Kinsella -BJS
Subject: Rider horse and MOA background info

OIA 26689: This section and the next page in full are out of scope

OUT OF SCOPE

Rebekah

The OUT OF SCOPE meeting OUT OF SCOPE

document called Rider Horse Co probably provide what you need for the MoT

s6(a), s9(2)(b)(ii)

ATEED are also active with Rider Horse and I have just asked them if there is anything they can contribute to background briefing.

Roger

Meeting with Rider Horse Co

3.00pm, Tuesday 12 July, New Zealand Embassy

Snapshot	Meeting with Mr LANG Lin, Chairman and CEO of Rider Horse Co, and a significant investor in New Zealand
Participants	<p><i>China</i> Mr LANG Lin ("Mr. Wolf"), Chairman and CEO, Rider Horse Co s9(2)(a) Assistant to Mr Lang (Tbc)</p> <p><i>New Zealand</i> Minister of Trade Deputy Head of Mission Langley Corkery Maher s9(2)(a)</p>

A successful Manchu serial entrepreneur with a deep passion for horses, Mr. Lang is a prominent Chinese businessman who started his own construction company as a 24-year-old, followed by a very successful restaurant chain (Chuanwqangfu). Mr Lang has many successful ventures across a wide variety of sectors: education, manufacturing and property development, most of which are now managed by his family members. This allows him to spend more time on his passion – racehorses. Mr. Lang is a member of Hong Kong and Macau Jockey Club.



Key Objective

- To deepen New Zealand's relationship with a major potential partner for New Zealand's racehorse and equine industry.
- To enquire about Mr Lang's plans for future investment in New Zealand.

Background

Rider was founded in 2006 by Chairman and CEO Mr. Lang Lin. Rider quickly became the largest non-farming horse breeder and horse feedstock trader. It sells a large selection of imported horses and professional horse importing services. Rider also intends to introduce international quality branded feedstock to the Chinese market, and to expand into horse club management services. Rider is located in Inner Mongolia Province, China. The Khorchin Prairie, on which their stud farm sits, is at the same 38-45 degree latitude as Kentucky (USA), Ireland and Hokkaido (Japan), and believed to possess the best climate for horse rearing in China. It is one of the four largest prairies in China.

2 Currently, Rider self-breeds more than s9(2)(b)(ii) and is growing at s9(2)(b)(ii) Rider is committed to building China's largest horse breeding centre, and to developing the best domestic thoroughbreds in China. Rider has been active in the horse speed racing world, and has achieved excellent racing results in China and Macau.

New Zealand interests

3 s6(a), s9(2)(b)(ii)

Mr Lang is famous in New Zealand for owning the Caulfield Cup winner, Mongolian Khan that he keeps in New Zealand (on top of another eighty horses that he keeps and races in New Zealand).

4 s6(a), s9(2)(b)(ii)

China is now the sixth largest buyer of New Zealand bloodstock (behind Australia, Hong Kong, Singapore, Macau and Malaysia). Rider has also established the new racetrack at Khorchin (Inner Mongolia) and, s6(a), s9(2)(b)(ii)

Mr Lang loves horses, but is also motivated by a desire to support the development of horse riding culture in China. As such, he is investing in infrastructure needed to foster a horse industry. China's horse industry is still in its infancy, but Mr Lang is one of those leading its development. Horse riding is a historically significant part of the province's culture, and Mr Lang hopes to revive it.

5 The Khorchin racecourse, with enough seating for 12,000 people, has recently become fully operational. It hosted its first major meeting last weekend (9-11 July). Day two of this event was "New Zealand Racing Day," where all 84 horses across six races were purchased from and bred in New Zealand. This event was attended by fifty New Zealanders with interests in the equine/horse industry, including the Racing Board.

Future investment plans

6 s9(2)(a), s9(2)(b)(ii)

7 s6(a), s9(2)(b)(ii)

*New Zealand Embassy, Beijing
July 2016*

From: Liam Corkery -BJS <Liam.Corkery@nzte.govt.nz>
Sent: Monday, 11 July 2016 3:32 PM
To: Ivan Kinsella -BJS
Cc: CLUTTERBUCK, Nicholas (ISED); Parley Reynolds -BJS; s9(2)(a)
Subject: Re: Rider Horse briefing note

Hi Nicholas,
s6(a), s9(2)(b)(ii)

Regards
Liam

On 11 Jul 2016, at 10:41, Ivan Kinsella -BJS <Ivan.Kinsella@nzte.govt.nz<mailto:Ivan.Kinsella@nzte.govt.nz>> wrote:

Hi
I will drop out. I will now be on a plane back to SH at that time

Sent from my iPhone

On Jul 11, 2016, at 10:31 AM, CLUTTERBUCK, Nicholas (BEI)
<Nicholas.Clutterbuck@mfat.govt.nz<mailto:Nicholas.Clutterbuck@mfat.govt.nz>> wrote:

[UNCLASSIFIED]

Thanks Parley.

s6(a), s9(2)(b)(ii)

Ivan/Liam ?C we are over-represented on the New Zealand side for tomorrow's meeting. I will be dropping out, but if possible, would just the one of you be able to attend on behalf of NZTE?

Cheers
Nicholas

Nicholas Clutterbuck 柯邦乐
Second Secretary (Trade and Economic)
Beijing | Te Aka Aorere

Ts9(2)(a) nicholas.clutterbuck@mfat.govt.nz<mailto:firstname.lastname@mfat.govt.nz>
www.nzunsc.govt.nz<http://www.nzunsc.govt.nz/>

E

<image001.jpg>

<image002.jpg>

Follow the campaign: <image005.jpg><<https://www.facebook.com/helen.clark.supporters/>>
<image006.jpg><<https://twitter.com/Helen4SG>>@helen4sg
www.mfat.govt.nz/helen<<http://www.mfat.govt.nz/helen>>

From: Parley Reynolds -BJS [mailto:Parley.Reynolds@nzte.govt.nz]
Sent: Monday, 11 July 2016 10:24 a.m.
To: CLUTTERBUCK, Nicholas (BEI); Ivan Kinsella -BJS
Cc:s9(2)(a) Liam Corkery -BJS
Subject: RE: Rider Horse briefing note

Hi Nick,

s6(a), s9(2)(b)(ii)

Just FYI, I have attached a brief I did for Rider Horse before our first visit last year.

Cheers

<image008.png>

From: CLUTTERBUCK, Nicholas (BEI) [mailto:Nicholas.Clutterbuck@mfat.govt.nz]
Sent: Monday, 11 July 2016 9:32 AM
To: Ivan Kinsella -BJS <Ivan.Kinsella@nzte.govt.nz<<mailto:Ivan.Kinsella@nzte.govt.nz>>>
Cc: Parley Reynolds -BJS <Parley.Reynolds@nzte.govt.nz<<mailto:Parley.Reynolds@nzte.govt.nz>>>
Subject: Rider Horse briefing note

Morning Ivan

Hope you had a great weekend.

I am preparing a briefing note for MOT ahead of his meeting with Rider Horse. s6(a), s9(2)(b)(ii)

Many thanks and apologies for the tight timeframe!

Nicholas

Nicholas Clutterbuck 柯邦乐

Second Secretary (Trade and Economic)
Beijing | Te Aka Aorere

T s9(2)(a) E
nicholas.clutterbuck@mfat.govt.nz<mailto:firstname.lastname@mfat.govt.nz>

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From: CLUTTERBUCK, Nicholas (ISED)
Sent: Monday, 11 July 2016 8:00 PM
To: 'Liam Corkery -BJS'
Subject: RE: Rider Horse briefing note

Cheers Liam. I have updated the briefing note to take account of your comments below.

Nicholas Clutterbuck 柯邦乐
Second Secretary (Trade and Economic)
Beijing | Te Aka Aorere

T s9(2)(a)
www.nzunsc.govt.nz

E nicholas.clutterbuck@mfat.govt.nz

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-----Original Message-----

From: Liam Corkery -BJS [mailto:Liam.Corkery@nzte.govt.nz]
Sent: Monday, 11 July 2016 12:42 p.m.
To: CLUTTERBUCK, Nicholas (BEI)
Cc: Ivan Kinsella -BJS; Parley Reynolds -BJS; s9(2)(a)
Subject: Re: Rider Horse briefing note

Hi Nicholas,

You could also add:

He is famous in NZ for owning the Caulfield Cup winner Mongolian Khan that he keeps in NZ and that is now a stud. He owns another 80 or so horses that he keeps in NZ and that he races there.

He loves horses, but he is also motivated by a desire to support the development of horse riding culture in China and he is investing in all the infrastructure needed to foster a horse industry. The horse industry in China is still in its infancy, but Mr Lang is one of the people leading its development. This is quite significant in Inner Mongolia as horse riding has historically been a big part of Inner Mongolian culture and he hopes to help revive it.

Many of the horses that he buys, houses and trains are on-sold to other Chinese horse enthusiasts and or syndicates.

At his facility here in Keryou Zhong banner in Inner Mongolia he has built a 12,000 seat racetrack. He has extensive stables and breeding facilities.

s9(2)(b)(ii)

He has already built a world class horse hospital here in partnership with NZ vets who were involved with both the design and who will be assisting with the training of surgeons. These vets were part of the MPI equine vet exchange programme.

He is also opening an equine vocational training institute for trainers and jockeys.

TV3 and Trackside were here with the NZ delegation this week and there will likely be a feature story on Lang Lin on TV3 on Wednesday or Thursday.

Cheers

Liam

Sent from my iPhone

> On 11 Jul 2016, at 11:55, CLUTTERBUCK, Nicholas (BEI) <Nicholas.Clutterbuck@mfat.govt.nz> wrote:

>

>

>

> Thanks very much for all of your comments, I have consolidated them into our briefing document for the Minister. I have attached a copy for your reference.

>

> Kind regards

> Nicholas

>

>

>

>

> Nicholas Clutterbuck 柯邦乐

> Second Secretary (Trade and Economic)

> Beijing | Te Aka Aorere

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> T s9(2)(a)

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E nicholas.clutterbuck@mfat.govt.nz

From: s9(2)(a)
Sent: Monday, 11 July 2016 1:53 PM
To: CLUTTERBUCK, Nicholas (ISED)
Subject: RE: Rider Horse

Hi Nicholas,

Just checking if Mr Lang Chairman and CEO Rider Horse speaks good English and the meeting at the Embassy at 3:00pm tomorrow will be in English?

Thanks,

s9(2)(a)

-----Original Message-----

From: CLUTTERBUCK, Nicholas (BEI) [mailto:Nicholas.Clutterbuck@mfat.govt.nz]
Sent: Friday, July 08, 2016 3:08 PM
To: Liam Corkery -BJS; MAWSON, Rebekah (BEI)
Cc: Ivan Kinsella -BJS; s9(2)(a)
Subject: RE: Rider Horse

Thanks Liam

We have pulled together the attached brief based on material that Roger sent us through. The original material was a set of NZTE briefs from one year ago. We were wondering if somebody from your team could please cast their eyes over the brief, to check it for accuracy and update it where appropriate?

We will need to hand this to MOT on Monday afternoon.

Many thanks in advance
Nicholas

Nicholas Clutterbuck 柯邦乐
Second Secretary (Trade and Economic)
Beijing | Te Aka Aorere

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E nicholas.clutterbuck@mfat.govt.nz

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-----Original Message-----

From: Liam Corkery -BJS [mailto:Liam.Corkery@nzte.govt.nz]
Sent: Friday, 8 July 2016 2:06 p.m.
To: MAWSON, Rebekah (BEI)
Cc: CLUTTERBUCK, Nicholas (BEI); Ivan Kinsella -BJS; s9(2)(a)
Subject: Re: Rider Horse

Thanks Rebekah,
Yes I'd like to join.
Regards
Liam

Sent from my iPhone

On 8 Jul 2016, at 13:36, MAWSON, Rebekah (BEI)
<Rebekah.Mawson@mfat.govt.nz<mailto:Rebekah.Mawson@mfat.govt.nz>> wrote:

Hi Liam

Please see below email exchange for further details.

s9(2)(a)
Could you please let and Nicholas know if you are free and interested in attending the meeting between MOT and Mr Lang Chairman and CEO Rider Horse on Tuesday 12 July at 3pm at the NZ Embassy.

We'll need to confirm the attendee list with MOT on Monday but it would be great to know your interest and availability in advance of that.

Many thanks,
Rebekah

From: SMITH, Roger (BEI)
Sent: Friday, 8 July 2016 12:12 p.m.
To: MAWSON, Rebekah (BEI); Ivan Kinsella -BJS
Cc: CLUTTERBUCK, Nicholas (BEI)
Subject: RE: Rider Horse

Just a thought, Liam is not part of the MOA meeting and will have attended the Racing Carnival with Mr Lang so it would be useful to have him there as well if that's OK with the Minister